

U.S. Portfolio Strategy

The β -Plus Measure in Asset Allocation

2004 IAFE Annual Conference

June 3, 2004

Martin L. Leibowitz

Morgan Stanley does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

Return/Covariance Matrix

Exhibit 1

	Return	Sigma	US Equity	Global Equity	Emerging Mkt Equity	Absolute Return	Equity Hedge Funds	Venture Capital	Private Equity	REITS	Real Estate	Commodities	US Bonds	Cash
US Equity	7.25	16.5	1	0.65	0.45	0.5	0.85	0.35	0.7	0.55	0.1	-0.25	0.3	0.35
International Equity	7.25	19.5	0.65	1	0.6	0.55	0.55	0.3	0.6	0.4	0.15	-0.1	0.2	0.2
Emerging Mkt Equity	9.25	28	0.45	0.6	1	0.5	0.65	0.35	0.3	0.25	-0.3	-0.05	-0.15	0
Absolute Return	5.25	9.25	0.5	0.55	0.5	1	0.65	0.1	0.35	0.55	-0.05	-0.05	0.15	0.2
Equity Hedge Funds	5.75	12.75	0.85	0.55	0.65	0.65	1	0.5	0.6	0.5	0	-0.15	0.15	0.35
Venture Capital	12.25	27.75	0.35	0.3	0.35	0.1	0.5	1	0.65	-0.05	0.15	0.2	-0.25	0.05
Private Equity	10.25	23	0.7	0.6	0.3	0.35	0.6	0.65	1	0.2	0.2	-0.05	-0.1	0.25
REITS	6.5	14.5	0.55	0.4	0.2	0.55	0.5	-0.05	0.2	1	0	-0.2	0.3	0.2
Real Estate	5.5	12	0.1	0.15	-0.3	-0.05	0	0.15	0.2	0	1	-0.05	0	0.4
Commodities	5.25	19	-0.25	-0.1	-0.05	-0.05	-0.05	0.2	-0.05	-0.2	-0.05	1	-0.1	-0.2
US Bonds	3.75	7.5	0.3	0.2	-0.15	0.15	0.15	-0.25	-0.1	0.3	0	-0.1	1	0.45
Cash	1.5	0	0.35	0.2	0	0.2	0.35	0.05	0.25	0.2	0.4	-0.2	0.45	1

Source: Morgan Stanley Research

β Calculation: International Equity

Exhibit 2

$$\begin{aligned}\beta_i &= \rho_{i,eq}(\sigma_i/\sigma_{eq}) \\ &= .65(19.5/16.5) \\ &= .77\end{aligned}$$

Source: Morgan Stanley Research

Asset Class Characteristics

Exhibit 3

Asset Class	Expected Return $E(r_i)$	Standard Deviation σ_i	Beta β_i	Beta Sigma $\beta_i\sigma_e$
US Equity	7.25	16.50	1.00	16.50
International Equity	7.25	19.50	0.77	12.68
Emerging Mkt Equity	9.25	28.00	0.76	12.60
Absolute Return	5.25	9.25	0.28	4.63
Equity Hedge Funds	5.75	12.75	0.66	10.84
Venture Capital	12.25	27.75	0.59	9.71
Private Equity	10.25	23.00	0.98	16.10
REITS	6.50	14.50	0.48	7.98
Real Estate	5.50	12.00	0.07	1.20
Commodities	5.25	19.00	-0.29	-4.75
US Bonds	3.75	7.50	0.14	2.25
Cash	1.50	0.00	0.00	0.00

Source: Morgan Stanley Research

Model Portfolios

Exhibit 4

Asset Class	A	B	C	D
US Equity	60	60	20	
International Equity			15	
Emerging Mkt Equity			5	
Absolute Return			10	20
Equity Hedge Funds				
Venture Capital			10	20
Private Equity			10	
REITS				
Real Estate			10	20
Commodities				20
US Bonds		40	20	20
Cash	40			
Expected Return	4.95	5.85	7.08	6.40
Exact σ	9.90	11.17	10.83	8.04
Portfolio β	0.60	0.65	0.57	0.16
β -Based σ	9.90	10.80	9.45	2.61
β -Based σ /Exact σ Ratio	100.0%	96.7%	87.2%	32.4%

Source: Morgan Stanley Research

The β -Plus Concept

Exhibit 5

$$\sigma_{\alpha\text{-Plus}} = \sqrt{\sum \omega_i^2 \sigma_{\alpha i}^2}$$

$$\beta\text{-Plus} = \sqrt{(\beta_p \sigma_{eq})^2 + (\sigma_{\alpha\text{-Plus}})^2}$$

Source: Morgan Stanley Research

Risk/Return Summary

Exhibit 6

	A	B	C	D
% Cash	40			
% Equity	60	60	20	
% Bonds		40	20	20
% Other			60	80
Total Return	4.95	5.85	7.08	6.40
β	0.60	0.65	0.57	0.16
Exact σ	9.90	11.17	10.83	8.04
β -Based σ	9.90	10.80	9.45	2.61
β -Based σ /Exact σ Ratio	100.0%	96.7%	87.2%	32.4%
$\sigma\alpha$ -Plus	0.00	2.86	4.48	7.13
β -Plus σ	9.90	11.17	10.45	7.59
β -Plus σ /Exact σ Ratio	100.0%	100.0%	96.5%	94.5%

Source: Morgan Stanley Research

Important Disclosures

Analyst Certification

The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report: Martin Leibowitz.

Important US Regulatory Disclosures on Subject Companies

The information and opinions in this report were prepared by Morgan Stanley & Co. Incorporated and its affiliates (collectively, "Morgan Stanley").

The research analysts, strategists, or research associates principally responsible for the preparation of this research report have received compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors, firm revenues and overall investment banking revenues.

Other Disclosures

Other Important Disclosures

For a discussion, if applicable, of the valuation methods used to determine the price targets included in this summary and the risks related to achieving these targets, please refer to the latest relevant published research on these stocks. Research is available through your sales representative or on Client Link at www.morganstanley.com and other electronic systems.

This report does not provide individually tailored investment advice. It has been prepared without regard to the individual financial circumstances and objectives of persons who receive it. The securities discussed in this report may not be suitable for all investors. Morgan Stanley recommends that investors independently evaluate particular investments and strategies, and encourages investors to seek the advice of a financial adviser. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives.

This report is not an offer to buy or sell any security or to participate in any trading strategy. In addition to any holdings disclosed in the section entitled "Important US Regulatory Disclosures on Subject Companies", Morgan Stanley and/or its employees not involved in the preparation of this report may have investments in securities or derivatives of securities of companies mentioned in this report, and may trade them in ways different from those discussed in this report. Derivatives may be issued by Morgan Stanley or associated persons.

Morgan Stanley & Co. Incorporated and its affiliate companies do business that relates to companies covered in its research reports, including market making and specialized trading, risk arbitrage and other proprietary trading, fund management, investment services and investment banking. Morgan Stanley sells to and buys from customers the equity securities of companies covered in its research reports on a principal basis.

Morgan Stanley makes every effort to use reliable, comprehensive information, but we make no representation that it is accurate or complete. We have no obligation to tell you when opinions or information in this report change apart from when we intend to discontinue research coverage of a subject company.

With the exception of information regarding Morgan Stanley, reports prepared by Morgan Stanley research personnel are based on public information. Facts and views presented in this report have not been reviewed by, and may not reflect information known to, professionals in other Morgan Stanley business areas, including investment banking personnel.

Morgan Stanley research personnel conduct site visits from time to time but are prohibited from accepting payment or reimbursement by the company of travel expenses for such visits.

(continued on next page)

Other Disclosures

Other Important Disclosures (continued)

The value of and income from your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. There may be time limitations on the exercise of options or other rights in your securities transactions. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realized.

This publication is disseminated in Japan by Morgan Stanley Japan Limited; in Hong Kong by Morgan Stanley Dean Witter Asia Limited; in Singapore by Morgan Stanley Dean Witter Asia (Singapore) Pte., regulated by the Monetary Authority of Singapore, which accepts responsibility for its contents; in Australia by Morgan Stanley Dean Witter Australia Limited A.B.N. 67 003 734 576, a licensed dealer, which accepts responsibility for its contents; in Canada by Morgan Stanley Canada Limited, which has approved of, and has agreed to take responsibility for, the contents of this publication in Canada; in Spain by Morgan Stanley, S.V., S.A., a Morgan Stanley group company, which is supervised by the Spanish Securities Markets Commission (CNMV) and states that this document has been written and distributed in accordance with the rules of conduct applicable to financial research as established under Spanish regulations; in the United States by Morgan Stanley & Co. Incorporated and Morgan Stanley DW Inc., which accept responsibility for its contents; and in the United Kingdom, this publication is approved by Morgan Stanley & Co. International Limited, solely for the purposes of section 21 of the Financial Services and Markets Act 2000 and is distributed in the European Union by Morgan Stanley & Co. International Limited, except as provided above. Private U.K. investors should obtain the advice of their Morgan Stanley & Co. International Limited representative about the investments concerned. In Australia, this report, and any access to it, is intended only for "wholesale clients" within the meaning of the Australian Corporations Act.

The trademarks and service marks contained herein are the property of their respective owners. Third-party data providers make no warranties or representations of any kind relating to the accuracy, completeness, or timeliness of the data they provide and shall not have liability for any damages of any kind relating to such data. The Global Industry Classification Standard ("GICS") was developed by and is the exclusive property of MSCI and S&P.

This report or any portion hereof may not be reprinted, sold or redistributed without the written consent of Morgan Stanley.

Morgan Stanley research is disseminated and available primarily electronically, and, in some cases, in printed form.

Additional information on recommended securities is available on request.